## **PARENTING NOW!**

## FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)



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(With Comparative Totals for the Year Ended June 30, 2017)

## TABLE OF CONTENTS

	<u>Page</u>
Independent Auditor's Report	1 - 2
Financial Statements:	
Statement of Financial Position	3
Statement of Activities	4
Statement of Cash Flows	5
Statement of Functional Expenses	6 - 7
Notes to Financial Statements	8 - 18
Supplementary Information:	
Schedule of Make Parenting A Pleasure Program Expenses	19
Schedule of All Other Program Expenses	20 - 21



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Parenting Now! Eugene, Oregon

We have audited the accompanying financial statements of Parenting Now! (a nonprofit organization). which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

## **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Parenting Now! as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

## **Report on Summarized Comparative Information**

We have previously audited Parenting Now!'s 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated February 5, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Jones & Roth, P.C. Eugene, Oregon

Jones & Roth, P.C.

March 4, 2019



## PARENTING NOW! STATEMENT OF FINANCIAL POSITION June 30, 2018

(With Comparative Totals for June 30, 2017)

	2018			2017	
Assets		_		_	
Current assets	\$	120 224	ф	186,810	
Cash and cash equivalents Receivables	Ф	120,234 94,262	\$	100,010	
Unconditional promises to give, current portion		11,860		15,984	
Prepaid expenses		16,798		16,626	
Inventory of curricula materials		18,214		20,430	
Beneficial interest in the assets of The Oregon					
Community Foundation (OCF)	_	82,937		82,952	
Total current assets	_	344,305		429,835	
Long-term assets					
Unconditional promises to give, long-term portion		1,525		4,805	
Property and equipment, net		520,343		545,775	
Curricula development costs, net	_	262,399		77,095	
Total long-term assets	_	784,267	_	627,675	
Total assets	\$	1,128,572	\$	1,057,510	
Liabilities and Net Assets					
Current liabilities					
Accounts payable	\$	38,441	\$	22,215	
Accrued payroll and payroll taxes		76,016		70,950	
Accrued vacation		37,247		37,110	
Deferred income		150 7,261		475 8,650	
Bank loans, current portion					
Total current liabilities		159,115		139,400	
Long-term liabilities					
Bank loans, long-term portion	_	375,029		381,238	
Total liabilities	_	534,144	_	520,638	
Net assets					
Unrestricted		409,745		335,490	
Unrestricted, Board designated reserve Temporarily restricted net assets		82,937 101,746		82,952 118,430	
Total net assets	_	594,428		536,872	
าบเลเาเซเ สรระเร	_	JJ+,420		330,072	
Total liabilities and net assets	\$	1,128,572	\$	1,057,510	

## PARENTING NOW! STATEMENT OF ACTIVITIES

## For the Year Ended June 30, 2018

(With Comparative Totals for the Year Ended June 30, 2017)

	2018							2017
	Temporarily Unrestricted Restricted Total						Total	
Support	_		_		_		_	
Contributions	\$	40,211	\$	255,293	\$	295,504	\$	227,753
Special events		261,320		-		261,320		277,434
Contributions in-kind		91,276				91,276		17,126
Total support		392,807		255,293		648,100		522,313
Revenues								
Curricula sales and training		99,470		-		99,470		192,255
Contract revenue		602,793		-		602,793		552,567
Parent dues		29,855		-		29,855		26,835
Miscellaneous income (loss)		1,581		-		1,581		(1,436)
Interest and dividends		694		-		694		921
Net realized gains on investments		1,565		-		1,565		888
Net unrealized gains on investments		5,998		-		5,998		13,937
Net assets released from restrictions		271,977		(271,977)				
Total revenues		1,013,933		(271,977)		741,956		785,967
Total revenues and support		1,406,740		(16,684)	_	1,390,056	_1	,308,280
Expenses								
Program services		999,834		-		999,834		951,739
Management and general		129,154		-		129,154		150,612
Fundraising		203,512				203,512		182,192
Total expenses		1,332,500			_	1,332,500	_1	,284,543
Change in net assets		74,240		(16,684)		57,556		23,737
Net assets, beginning of year		418,442		118,430		536,872		513,135
Net assets, end of year	\$	492,682	\$	101,746	\$	594,428	\$	536,872

## PARENTING NOW! STATEMENT OF CASH FLOWS

## For the Year Ended June 30, 2018

(With Comparative Totals for the Year Ended June 30, 2017)

	2018			2017	
Cash flows from operating activities					
Change in net assets	\$	57,556	\$	23,737	
Adjustment to reconcile change in net assets to net					
cash provided by operating activities:					
Depreciation and amortization		25,807		28,887	
Loss on disposal of assets		25		4,000	
Net realized and unrealized (gain) loss on investments		(7,563)		(14,825)	
(Increase) decrease in operating assets:		,		,	
Receivables		12,771		(58,339)	
Unconditional promises to give		7,404		(8,223)	
Grants receivable		-		2,502	
Prepaid expense		(172)		(8,328)	
Inventory of curricula materials		2,216		10,095	
Increase (decrease) in operating liabilities:		_,_ :		,	
Accounts payable		16,226		15,482	
Deferred income		(325)		425	
Accrued payroll and payroll taxes		5,066		6,011	
Accrued vacation		137		2,581	
Accided vacation					
Net cash provided by operating activities		119,148		4,005	
Cash flows from investing activities					
Purchase of property and equipment		(185,864)		(40,810)	
Transfers from beneficial interest in the assets of OCF		7,501		140,000	
Reinvestments in beneficial interest in the assets of OCF		237		78	
Net cash provided (used) by investing activities		(178,126)	-	99,268	
Cash flows from financing activities					
Principal payments on long-term debt		(7,598)		(7,645)	
- Franks, 1 - 1 - 2 - 1 - 1 - 1 - 1					
Net increase (decrease) in cash and cash equivalents		(66,576)		95,628	
Cash and cash equivalents, beginning of year		186,810		91,182	
Cash and cash equivalents, end of year	\$	120,234	\$	186,810	
Supplemental disclosure of cash flow information	Φ	17.007	Φ	10 105	
Cash paid for interest	<u>\$</u>	17,607	\$	19,125	

## PARENTING NOW! STATEMENT OF FUNCTIONAL EXPENSES

## For the Year Ended June 30, 2018

(With Comparative Totals for the Year Ended June 30, 2017)

						Progra	ım Se	ervices
	Fi	Make First Three Parenting Years A Pleasure			Healthy Families		urricula ales and raining	
Salaries	\$	26,814	\$	27,200	\$	433,087	\$	32,951
Payroll taxes and insurance	•	2,765	•	2,731	•	44,543	•	3,388
Health and disability benefits		2,128	-	1,833		40,335		1,855
Total salaries and related								
payroll expenses		31,707		31,764		517,965		38,194
Other expenses:								
Contracts		-		-		-		1,034
Nutrition		665		2,529		3,985		5,632
Utilities		441		474		7,634		404
Transportation		-		338		22,282		13,952
Program materials		541		103		6,154		216
Bank and investment fees		205		219		3,538		187
Professional fees		242		259		4,183		222
Insurance		690		739		11,925		629
Repairs and maintenance		762		818		13,181		622
Information technology		116		125		2,550		1,261
Equipment, furnishings, and renovations		13		14		1,860		12
Depreciation and amortization		1,535		2,136		15,683		201
Rent and storage fees		31		709		3,540		29
Supplies		193		243		3,268		463
Telephone		225		416		14,050		205
Postage		37		39		810		844
Staff development and conferences		-		-		7,002		-
Subscriptions		-		-		100		629
Membership fees and social support		21		19		1,131		20
Volunteer recognition		-		-		-		-
Printing		104		113		2,157		95
Copying		395		79		1,555		415
Criminal check		16		20		322		14
Interest expense		708		758		12,255		647
Advertising		-		-		228		-
Cost of curricula sold		-		-		-		10,824
Bad debts		-		-		-		-
Miscellaneous		338		49		770		37
Total other expenses		7,278		10,199		140,163		38,594
Total functional expenses	\$	38,985	\$	41,963	\$	658,128	\$	76,788

				 Supporting	g Sei	rvices			
5	ar Seat Safety rogram	All Other	Total Program Services	nagement d General	Fu	ndraising	2018 Total		2017 Total
\$	3,018 316 270	\$ 120,317 12,601 8,662	\$ 643,387 66,344 55,083	\$ 93,883 9,697 4,952	\$	93,797 9,661 9,296	\$ 831,067 85,702 69,331	\$	790,039 82,337 62,802
	3,604	 141,580	 764,814	 108,532		112,754	 986,100		935,178
	-	1,556	2,590	984		42,094	45,668		48,168
	2	610	13,423	760		8,697	22,880		20,677
	59	1,957	10,969	-		-	10,969		11,723
	15	844	37,431	306		104	37,841		44,380
	71	856	7,941	-		16,071	24,012		21,079
	27	908	5,084	765		2,811	8,660		8,949
	31	1,123	6,060	11,524		-	17,584		18,874
	91	3,060	17,134	3,441		121	20,696		20,020
	101	3,191	18,675	-		2 226	18,675		12,234
	15	1,167	5,234	80		3,226	8,540		9,741
	2 7	394	2,295	-		171	2,466		-
		6,245	25,807	-		2 000	25,807		28,887
	4 707	137	4,450	- 02		2,000	6,450		3,845
	707 50	1,598	6,472	93		1,237 440	7,802		3,841
	50	1,919 1,196	16,865	240 564			17,545 6,723		16,505 4,999
	3	756	2,931 7,758	12		3,228 137	7,907		3,161
	_	101	830	14		183	1,013		1,906
	3	154	1,348	1,083		12	2,443		3,130
	-	355	355	1,000		-	355		105
	14	4,294	6,777	221		7,238	14,236		15,391
	2	315	2,761	387		418	3,566		3,698
	8	317	697	-		-	697		611
	94	3,145	17,607	_		_	17,607		19,125
	-	1,035	1,263	11		187	1,461		862
	_	-	10,824	_		-	10,824		19,064
	_	-	-	_		2,383	2,383		5,867
	6	 239	 1,439	151			 1,590	_	2,523
	1,314	 37,472	 235,020	 20,622		90,758	 346,400		349,365
\$	4,918	\$ 179,052	\$ 999,834	\$ 129,154	\$	203,512	\$ 1,332,500	\$	1,284,543

## 1. Nature of Activities and Significant Accounting Policies

## Organization

Parenting Now!, formerly Birth To Three, Inc. (the Organization), was incorporated in 1978 as an Oregon not-for-profit organization whose objective is to strengthen families and promote the well-being of children through parenting education and support. Parents are brought together in groups with a professional parent educator to increase their knowledge of early childhood development, share their parenting experiences, learn about community resources, and create support networks among themselves.

In addition, Parenting Now! provides nationally recognized parenting curricula, materials, training, and consultation for programs and practitioners throughout the United States and internationally. Group programs and activities include:

<u>First Three Years</u> consists of the Incredible Infants, Wonderful ONEs, and Terrific TWOs programs. Each program brings together families who have children of similar ages and provides parenting education and support based on the developmental stages of the children. It includes a children's program.

<u>Make Parenting A Pleasure</u> is designed for parents who are experiencing high levels of stress in their lives and have children between the ages of birth and 8 years. It includes a children's program.

<u>Teen Parents</u> provides parenting education and support in a program developed to meet the needs of pregnant and parenting teens 12-21 years of age. Based on Make Parenting A Pleasure, it includes weekly parenting support groups, individual home visits, assistance accessing community resources, as well as parenting education and family/child activities. It includes a children's program.

<u>Crecer</u> provides parenting education and support designed specifically for parents whose primary language is Spanish. It uses a culturally adapted version of the *Make Parenting A Pleasure* curriculum. It includes a children's program.

#### Home Visiting:

Healthy Families Lane County at Parenting Now! is a home-visiting program funded by Healthy Families Lane County. It provides ongoing parenting education, support, and referrals in the home of first-time parents with professional Family Support workers.

#### Car Seat Safety:

New in the fiscal year ended June 30, 2018 is the addition of a program to assist parents and others in proper use of child car safety seats. The program allows for providing car safety seats for those in need and offers technical assistance with proper installation and fitting of car seats. Services are provided through public drop-in events and individual consultation appointments.

#### 1. Nature of Activities and Significant Accounting Policies, continued

## Organization, continued

Funding for these programs, which primarily serve Lane County, Oregon, is provided by foundation grants and contracts, funding from United Way, donations from businesses and the general public, and from the sale of curricula and parent educator training.

#### **Income Taxes**

The Organization is a charitable organization exempt from payment of federal income taxes under Internal Revenue Code Section 501(c)(3). In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

Cash and cash equivalents consist of three demand deposit accounts and a money market fund that is readily convertible into cash and has an insignificant risk of change in value.

#### Receivables

Receivables are reported at the gross amount receivable without provision for uncollectible accounts. The Organization uses the direct write-off method for uncollectible accounts. Receivables over 30 days old are considered past due.

#### Inventory

Inventory consists of curricula and related materials, such as instructor guides and media materials, available for sale. Inventory is valued at the lower of cost (first-in, first-out) or market.

#### **Investments**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses, if any, are included in the change in net assets.

## Beneficial Interest in the Assets of The Oregon Community Foundation (OCF)

The Organization has established a reserve fund with OCF. The fund is reported as a beneficial interest in the assets of OCF on the statement of financial position. OCF has variance power over this fund and shall distribute not less often than annually an appropriate percentage of the fair value of the funds to the Organization.

#### 1. Nature of Activities and Significant Accounting Policies, continued

#### **Property and Equipment**

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long the donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Purchased property and equipment is recorded at cost at the date of acquisition and contributed property is recorded at the fair value at the date of the contribution. Purchases of property and equipment greater than \$500 are capitalized and depreciated using the straight-line method over three to forty years.

#### **Net Assets**

Net assets of the Organization consisted of the following:

<u>Unrestricted</u> - These net assets are available for general obligations of the Organization.

<u>Unrestricted, Board designated reserve</u> - The Organization's Board of Directors has designated a portion of bequests to be held to benefit the general purposes of the Organization according to policies adopted by the Board of Directors.

<u>Temporarily restricted</u> - These net assets are restricted by donors to be used for specific purposes.

<u>Permanently restricted</u> - These net assets are permanently restricted by donors and cannot be used by the Organization. Currently, the Organization does not have any permanently restricted net assets.

#### **Contributions**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions.

#### **Promises to Give**

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### 1. Nature of Activities and Significant Accounting Policies, continued

## **Endowment Fund Policy**

It is the intent of the Organization that the Endowment Fund be managed for long-term growth and remains intact except under the most critical of financial circumstances. The Board of Directors has established guidelines for the utilization of the Endowment Fund which exists to provide for the Organization's ongoing operational expenses, capital expenditures, and physical improvements as determined appropriate by the Board of Directors based upon the recommendations of the Executive and Finance Committees. The policy sets forth that the Organization shall accept current and deferred gifts to the Reserve Fund. The policy allows for bi-annual distributions to be made based upon an annual dividend rate determined by OCF (currently 4.5 percent) based upon a 13 quarter trailing average. Additional distributions may be made during the year, but must be approved by the Board of Directors and the OCF review board.

#### **Contributed Services**

Contributed services are recorded by the Organization at the fair market value of the services received. These amounts are recorded as in-kind contributions in accordance with professional standards.

## **Advertising Costs**

The Organization's advertising costs are expensed as incurred. As of June 30, 2018 and 2017, the total expense was \$1,461 and \$862, respectively.

#### **Expense Allocation**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### 2. Cash and Cash Equivalents

As of June 30, cash and cash equivalents consisted of the following amounts:

	 2018	 2017
Cash on hand Cash in depository accounts	\$ 73 120,161	\$ 75 186,735
Total cash and cash equivalents	\$ 120,234	\$ 186,810

## 3. Beneficial Interest in the Assets of The Oregon Community Foundation (OCF)

The following schedule summarizes the activity of the Endowment Fund, reported at fair value, for the year ended June 30:

	2018	2017
Additions: Interest and dividends Realized gains Unrealized gains	\$ 687 1,565 5,998	\$ 913 888 13,937
Total additions	8,250	15,738
Decreases: Distributions Investment management fees Miscellaneous fees  Total decreases	(7,501) (334) (430) (8,265)	(140,000) (388) (555) (140,943)
Net change	(15)	(125,205)
Beginning balance at July 1	82,952	208,157
Ending balance at June 30	\$ 82,937	<u>\$ 82,952</u>

## 4. Unconditional Promises to Give

As of June 30, unconditional promises to give consisted of the following:

		2018	 2017
Unconditional promises to give	<u>\$</u>	13,385	\$ 20,789
Amounts due in: Less than one year One to five years Six to ten years	\$	11,860 1,525 -	\$ 15,984 4,805 -
	<u>\$</u>	13,385	\$ 20,789

The Organization uses the allowance method to determine uncollectible pledges receivable. The allowance is based on prior years' experience and management's analysis of the individual pledges. As of June 30, 2018 and 2017, all unconditional promises to give were considered fully collectible.

#### 5. Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of temporary cash investments and accounts receivable. The Organization places its temporary cash investments with a financial institution. Interest bearing accounts are insured by the Federal Deposit Insurance Corporation up to \$250,000.

## 6. Property and Equipment

As of June 30, property and equipment consisted of the following:

	 2018	 2017
Land	\$ 168,863	\$ 168,863
Building and improvements	701,748	701,748
Furniture and equipment	 101,786	 103,717
• •	972,397	 974,328
Accumulated depreciation	(452,054)	 (428,553)
Property and equipment, net	\$ 520,343	\$ 545,775

Depreciation expense for the years ended June 30, 2018 and 2017 was \$25,807 and \$26,548, respectively.

## 7. Curricula Development Costs

As of June 30, curricula development costs consisted of the following:

		2018	2017
Parenting: The First Three Years Curriculum	\$	603,626	\$ 603,626
Make Parenting A Pleasure – Update		262,167	76,863
Parenting Now!		24,327	24,327
Words to Love By Cards		23,362	23,362
Make Parenting A Pleasure Curriculum – Spanish Adaptation		93,568	93,568
Parenting Knowledge Base	-	26,572	 26,572
		1,033,622	848,318
Accumulated amortization		<u>(771,223</u> )	 (771,223)
Curricula development costs, net	\$	262,399	\$ 77,095

Amortization expense for the years ended June 30, 2018 and 2017 was \$-0- and \$2,339, respectively.

#### 8. Conditional Contributions and Deferred Revenue

The Organization receives some contributions which are considered conditional based on certain requirements for programs and staffing. These contributions are recorded as deferred revenue and recognized when the donor's conditions have been met. As of June 30, 2018 and 2017, the Organization had no conditional contributions reported as deferred revenue.

#### 9. Bank Loans

As of June 30, 2018 and 2017, the Organization had two loans with Banner Bank:

Loan payable to Banner Bank (former line of credit) of \$240,244 and \$244,929, respectively, secured by interest in the Organization's assets, with a 5.00 percent interest rate and monthly payments of \$1,468.

Loan payable to Banner Bank of \$142,046 and \$144,959, respectively, secured by interest in the Organization's assets, with a 5.00 percent interest rate and monthly payments of \$882.

Both loans were refinanced and consolidated as of December 31, 2018.

The new loan to Banner Bank matures January 10, 2029 and is secured by assets of the Organization. It requires monthly installments of \$2,341, including interest at 5.50 percent through January, 2024 at which time monthly installments of \$2,323 are required and the interest rate is to be recalculated based on the Bullet Rate for 5-Year FHLB Fixed Rate Advances plus 2.50 percent. The loan calls for one final payment of all outstanding principal and interest at maturity. Principal payments on the loan of \$7,261 are due in fiscal year 2019 and are included in bank loans, current portion on the statement of financial position.

Principal payments due over the next five years and thereafter are as follows:

Year Ending June 30,		
2019	\$	7,261
2020		7,678
2021		8,111
2022		8,569
2023		9,052
Thereafter		<u>341,619</u>
Total	ф	382,290
illai	<u> </u>	302,230

## 10. Operating Leases

The Organization leases two Ricoh copier/printers from Ricoh USA under an operating lease agreement that commenced November 2015. Monthly base rents under the lease are \$147, including \$15 in monthly maintenance charges (per copy overage charges are paid quarterly based on actual volume). In addition, the Organization also leases a postage meter under an operating lease that commenced May 2014 with minimum monthly payments of \$44 through June 2018, and \$57 thereafter.

At June 30, 2018, future minimum rent payments under the aforementioned lease agreements are as follows:

Year Ending June 30,	_	
2019 2020 2021	\$	2,634 1,335 571
2022 2023 Thereafter		- - -
Total	\$	4,540

## 11. Endowment Fund

As of June 30, the Endowment Fund consisted of the following:

		2018		2017
Unrestricted, Board designated reserve	<u>\$</u>	82,937	<u>\$</u>	82,952
A summary of Endowment Fund activity is as follows:				
		2018		2017
Balance, July 1	\$	82,952	\$	208,157
Appropriated expenditures		(7,501)		(140,000)
Investment returns: Unrealized gain on investments Return on investments		5,998 1,488		13,937 858
Investment returns, net		7,486		14,795
Balance, June 30	\$	82,937	\$	82,952

#### 12. Temporarily Restricted Net Assets

As of June 30, temporarily restricted net assets were available for the following purposes:

		2018	 2017
First Three Years	\$	5,000	\$ 2,900
Making Parenting A Pleasure		-	93,046
Car Seat Safety Program		56,666	-
Program Services		1,695	1,695
Building Maintenance		25,000	-
Unconditional Promises to Give – Future Periods		13,385	 20,789
Total temporarily restricted net assets	<u>\$</u>	101,746	\$ 118,430

#### 13. Fair Value Measurement

For the years ended June 30, 2018 and 2017, generally accepted accounting principles require a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under professional standards are described below:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2: Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to their fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodology used for assets measured at fair value. There have been no changes in the methodology used at June 30, 2018 and 2017.

#### 13. Fair Value Measurement, continued

Pooled separate accounts: Valued at the net asset value of units held by the Organization at year end.

The method described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation method is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Organization recognizes transfers of assets into and out of levels as of the date an event or change in circumstances causes the transfer. There were no transfers between levels in the years ended June 30, 2018 and 2017.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30:

	Assets at Fair Value as of June 30, 2018						
	Level 1	Level 2	Level 3	Total			
Pooled separate accounts	\$ -	\$ -	\$ 82,937	\$ 82,937			
Total assets at fair value	<u>\$</u>	<u>\$</u> -	<u>\$ 82,937</u>	<u>\$ 82,937</u>			
	As	Assets at Fair Value as of June 30, 2017					
	Level 1	Level 2	Level 3	Total			
Pooled separate accounts	\$ -	\$ -	\$ 82,952	\$ 82,952			
Total assets at fair value	\$ -	<u>\$</u>	<u>\$ 82,952</u>	<u>\$ 82,952</u>			

#### 14. Tax-Deferred Annuity Plan

A salary reduction 403(b) plan covers all eligible employees. Participation in the plan is voluntary. The employer makes no matching contribution.

#### 15. Contributed Services

Professional services contributed (including attorney, accounting, and other services) are recorded as revenue. A total of \$2,374 and \$3,844 was recorded for the years ended June 30, 2018 and 2017, respectively.

## 15. Contributed Services, continued

In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization; however, these services do not meet the criteria for recognition as contributed services. The following schedule is a summary of the estimated volunteer time:

Activity	Hours
Board of Directors MPAP Parent Educator Assistant & Children's Program Teen Parent Educator Assistant & Children's Program INFANTS Parent Educator Assistant & Children's Program ONE's Parent Educator Assistant & Children's Program TWO's Parent Educator Assistant & Children's Program THREE's Parent Educator Assistant & Children's Program CRECER Parent Educator Assistant & Children's Program Playtime for Parents & Children Baby Connection Healthy Families Development Office & Administration Resources for Families Auction	Hours 625 333 153 12 384 312 279 87 93 137 98 26 294 56 134
Total volunteer hours	3,023

The estimated fair value of this time is \$74,638 based on an estimated hourly rate of \$24.69.

## 16. Subsequent Events

Management evaluates events and transactions that occur after the statement of financial position date as potential subsequent events. Management has performed this evaluation through the date of the independent auditor's report.

#### 17. Comparative Data

The amounts shown for the year ended June 30, 2017 in the accompanying financial statements are included to provide a basis for comparison with June 30, 2018 and present summarized totals only. Accordingly, 2017 totals are not intended to present all information necessary for a fair presentation in conformity with accounting principles generally accepted in the United States of America. This comparative data should be read in conjunction with the Organization's financial statements for the year ended June 30, 2017, from which the comparative data was derived.



## PARENTING NOW!

## SCHEDULE OF MAKE PARENTING A PLEASURE PROGRAM EXPENSES

## For the Year Ended June 30, 2018

(With Comparative Totals for the Year Ended June 30, 2017)

		Parents dations		MPAP ndations	Crecer Foundations				2017 Total	
Salaries Payroll taxes and insurance Health and disability benefits	\$	4,596 474 280	\$	2,007 192 36	\$	20,597 2,065 1,517	\$	27,200 2,731 1,833	\$	10,544 1,097 610
Total salaries and related										
payroll expenses	-	5,350	-	2,235		24,179		31,764	_	12,251
Other expenses:										
Nutrition		427		172		1,930		2,529		908
Utilities		83		38		353		474		213
Transportation		-		259		79		338		31
Program materials		-		63		40		103		4
Bank and investment fees		38		17		164		219		88
Professional fees		45		20		194		259		96
Insurance		129		59		551		739		297
Repairs and maintenance		143		65		610		818		220
Information technology		22		10		93		125		80
Equipment, furnishings, and renovations		2		1		11		14		-
Depreciation and amortization		843		179		1,114		2,136		2,146
Rent and storage fees		456		3		250		709		15
Supplies		26		41		176		243		82
Telephone		42		94		280		416		115
Postage		7		3		29		39		24
Subscriptions		-		-		-		- 19		12
Membership fees and social support		-		2		17				4
Printing		20		9		84		113		58
Copying		10		3		66		79		18
Criminal check		3		1		16		20		5
Interest expense		132		60		566		758		347
Miscellaneous		9		4		36		49		5
Total other expenses		2,437		1,103		6,659		10,199		4,768
Total functional expenses	\$	7,787	\$	3,338	\$	30,838	\$	41,963	\$	17,019

## PARENTING NOW! SCHEDULE OF ALL OTHER PROGRAM EXPENSES

## For the Year Ended June 30, 2018

(With Comparative Totals for the Year Ended June 30, 2017)

		Public elations		Triple P	Playtime	<u>;                                    </u>		olunteer ordinator
Salaries Payroll taxes and insurance Health and disability benefits	\$	6,772 698 683	\$	13,311 1,369 1,168		39 68 23	\$	14,311 1,469 <u>911</u>
Total salaries and related payroll expenses		8,153		15,848	1,8	30		16,691
Other expenses: Contracts		-		300	-			-
Nutrition Utilities		-		7 217		1 25		465 241
Transportation Program materials		-		-	-			- 148
Bank and investment fees		-		101		11		112
Professional fees Insurance		-		119 340		14 39		133 377
Repairs and maintenance Information technology		-		376 57		43 7		417 64
Equipment, furnishings, and renovations		-		7		1		7
Depreciation and amortization Rent and storage fees		-		25 15	1	12 2		1,319 17
Supplies Telephone		- 40		68 351		45 13		139 323
Postage Staff development and conferences		-		18		2		20
Subscriptions		-		40	-			-
Membership fees and social support Volunteer recognition		-		15 -	-	. 1		12 355
Printing Copying		- 2		52 9		6 4		57 98
Criminal check		-		8 349		1 40		240 388
Interest expense Advertising		-		-	-			-
Miscellaneous		<u>-</u> 42		2,496		3 70		4,957
Total functional expenses	<del></del>	8,195	\$	18,344	\$ 2,2		\$	21,648
Total functional expenses	φ	0,190	φ	10,344	ψ 2,2	.00	Ψ	21,040

Res	mily ource oster	rollment I Support		2018 Total		2017 Total
\$	1,866 190 132	\$ \$ 82,418 8,707 5,745		\$ 120,317 12,601 8,662		140,068 14,591 8,551
	2,188	 96,870		141,580		163,210
	1,230	26 134		1,556 610		5,968 604
	104 55	1,370		1,957		2,420
	55 - 48	789 708 636		844 856 908		92 217 1,015
	56	801		1,123		1,091
	162 124	2,142 2,231		3,060 3,191		3,386 2,706
	27 3	1,012 376		1,167 394		1,779 -
	374 7	4,415 96		6,245 137		6,701 175
	75 53	1,271 1,139		1,598 1,919		955 2,266
	121	1,035		1,196		644
	-	756 61		756 101		340 145
	5 -	121 -		154 355		51 105
	3,819 4	360 198		4,294 315		4,104 613
	4 167	64 2,201		317 3,145		348 3,946
	465 10	570 179		1,035 239		619 283
	6,916	22,691		37,472		40,573
\$	9,104	\$ 119,561	\$	179,052	\$	203,783